

Wysdom Dental P&L - Accounting Period to May 2022 - Projections												May-22		Growth %
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Totals £	
PMS Customers	0	0	0	0	0	0	0	0	37	37	39	41		
RotaAngel Customers	0	0	0	0	0	0	0	0	0	0	20	30		
Total Income	22,135	43,990	87,045	29,007	30,031	36,045	75,294	25,621	28,215	28,215	33,460	35,260	474,319	
Less Cost of Sales	5,384	9,836	3,340	6,284	10,247	13,724	57,171	8,541	10,985	11,378	13,236	14,025	164,149	35%
Net Income	16,751	34,154	83,705	22,723	19,783	22,322	18,123	17,081	17,230	16,837	20,225	21,235	310,170	65%
Less Operating Expenses	28,306	29,083	45,286	30,499	29,854	31,582	31,078	29,725	32,265	40,047	37,749	44,904	410,377	87%
Net Profit	-11,555	5,071	38,419	-7,776	-10,070	-9,260	-12,955	-12,644	-15,035	-23,209	-17,524	-23,668	100,207	-21%
Cumulative Profit	-11,555	-6,483	31,936	24,160	14,089	4,829	-8,126	-20,770	-35,805	-59,015	-76,539	-100,207		
Cashflow to May 2022														
Cash Movement (B/F £69,790)	0	0	0	0	0	0	0	0	-23,194	-32,583	-23,472	-21,442	100,692	
Projected EOM	42,475	25,867	68,628	27,990	-10,188	-7,994	-10,823	-16,268	-39,462	-72,045	-95,517	-116,959		

Wysdom Dental P&L - Accounting Period to May 2023 - Projections												May-23		Growth %
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Totals £	
PMS Customers	38	47	51	56	62	68	71	76	82	88	94	100		
RotaAngel Customers	40	70	100	130	160	190	220	250	280	310	340	370		
Total Income	39,847	43,271	48,271	113,846	59,996	67,146	67,571	74,146	81,296	86,446	91,596	96,746	870,178	
Less Cost of Sales	15,521	16,539	17,556	18,740	19,965	22,290	22,467	23,788	25,663	26,751	27,775	28,800	265,854	31%
Net Income	24,326	26,733	30,715	95,106	40,031	44,856	45,104	50,358	55,634	59,695	63,821	67,946	604,324	69%
Less Operating Expenses	43,188	40,067	40,218	49,457	40,520	41,878	44,911	44,510	44,675	47,583	45,164	45,334	527,505	61%
Net Profit	-18,863	-13,335	-9,503	45,649	-489	2,978	193	5,849	10,958	12,112	18,657	22,612	76,819	9%
Cumulative Profit	-18,863	-32,197	-41,700	3,949	3,459	6,438	6,631	12,479	23,438	35,550	54,207	76,819		
Cashflow to May 2023														
Net Cash Movement	-49,283	-43,055	-11,457	22,118	-23,318	19,236	-17,747	5,943	19,926	10,554	2,902	36,629	27,552	
Projected EOM	-166,242	-209,298	-220,755	-198,637	-221,954	-202,718	-220,465	-214,522	-194,596	-184,042	-181,140	-144,511		

Wysdom Dental P&L - Accounting Period to May 2024 - Projections												May-24		Growth %
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Totals £	
PMS Customers	108	116	128	140	152	167	182	197	212	227	242	257		
RotaAngel Customers	400	430	460	490	520	550	580	610	640	670	700	730		
Total Income	108,547	114,846	127,446	196,046	144,646	157,971	168,296	178,621	188,946	199,271	209,596	219,921	2,014,153	
Less Cost of Sales	32,767	34,062	36,509	38,156	39,867	42,425	44,383	46,404	48,362	50,320	52,342	54,300	519,895	26%
Net Income	75,780	80,784	90,937	157,890	104,780	115,547	123,914	132,217	140,584	148,951	157,255	165,622	1,494,258	74%
Less Operating Expenses	51,645	50,057	50,239	56,626	50,602	50,784	52,951	51,148	51,329	53,405	51,842	52,024	622,652	31%
Net Profit	24,135	30,727	40,698	101,264	54,177	64,762	70,963	81,069	89,255	95,546	105,413	113,598	871,607	43%
Cumulative Profit	24,135	54,862	95,560	196,824	251,001	315,763	386,726	467,796	557,050	652,596	758,009	871,607		
Cashflow to May 2024														
Net Cash Movement	10,104	-12,482	52,050	92,307	11,733	96,404	70,609	59,803	116,953	114,011	59,978	150,222	821,692	
Projected EOM	-134,408	-146,890	-94,840	-2,533	9,200	105,604	176,213	236,016	352,969	466,981	526,959	677,181		

Wysdom Dental P&L - Accounting Period to May 2025 - Projections												May-25		Growth %
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Totals £	
PMS Customers	267	277	287	297	307	317	327	337	347	357	367	377		
RotaAngel Customers	760	790	820	850	880	910	940	970	1,000	1,030	1,060	1,090		
Total Income	224,847	232,296	239,746	307,196	254,646	262,096	269,546	276,996	284,446	291,896	299,346	306,796	3,249,853	
Less Cost of Sales	55,718	57,221	58,661	60,100	61,603	63,043	64,482	65,985	67,425	68,864	70,367	71,807	765,274	24%
Net Income	169,129	175,075	181,086	247,096	193,043	199,054	205,064	211,011	217,022	223,032	228,979	234,990	2,484,579	76%
Less Operating Expenses	60,831	60,194	60,384	61,897	60,763	60,953	62,246	61,333	61,522	62,516	62,051	62,241	736,931	23%
Net Profit	108,298	114,881	120,702	185,199	132,280	138,100	142,818	149,678	155,499	160,516	166,928	172,749	1,747,648	54%
Cumulative Profit	108,298	223,178	343,880	529,079	661,359	799,459	942,277	1,091,956	1,247,455	1,407,971	1,574,899	1,747,648		
Cashflow to May 2025														
Net Cash Movement	123,199	55,028	157,946	206,451	70,352	182,162	170,888	82,995	205,177	193,506	94,471	228,191	1,770,366	
Projected EOM	800,380	855,409	1,013,355	1,219,806	1,290,157	1,472,320	1,643,208	1,726,203	1,931,380	2,124,886	2,219,356	2,447,547		

Wysdom Dental P&L - Accounting Period to May 2026 - Projections												May-26		Growth %
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Totals £	
PMS Customers	387	397	407	417	427	437	447	457	467	477	487	497		
RotaAngel Customers	1,120	1,150	1,180	1,210	1,240	1,270	1,300	1,330	1,360	1,390	1,420	1,450		
Total Income	308,247	315,696	323,146	390,596	338,046	345,496	352,946	360,396	367,846	375,296	382,746	390,196	4,250,653	
Less Cost of Sales	68,632	70,135	71,575	73,014	74,517	75,957	77,396	78,899	80,339	81,778	83,281	84,721	920,242	22%
Net Income	239,615	245,561	251,572	317,582	263,529	269,540	275,550	281,497	287,508	293,518	299,465	305,476	3,330,411	78%
Less Operating Expenses	62,057	62,292	62,482	67,112	62,861	63,051	63,461	63,430	63,620	63,959	64,149	64,338	762,812	18%
Net Profit	177,558	183,269	189,090	250,470	200,668	206,489	212,089	218,067	223,887	229,559	235,316	241,137	2,567,599	60%
Cumulative Profit	177,558	360,828	549,917	800,387	1,001,055	1,207,543	1,419,632	1,637,699	1,861,586	2,091,145	2,326,462	2,567,599		
Cashflow to May 2026														
Net Cash Movement	212,173	103,354	248,507	295,689	115,649	271,521	259,144	127,030	294,536	282,211	138,506	317,550	2,665,869	
Projected EOM	2,659,721	2,763,074	3,011,581	3,307,270	3,422,919	3,694,440	3,953,585	4,080,615	4,375,151	4,657,361	4,795,867	5,113,417		

Assumptions - Customer Values

PMS Customer	£375	Per Month
RotaAngel Customer	£40	Per Month